

LAUREL & SAGE

florals

À LA CARTE SERVICES & PRICING GUIDE



2026

À LA CARTE FLORALS

SIMPLIFIED FLORAL DESIGN | FROM \$1,000

Our À La Carte service allows us to serve couples who are drawn to our signature L&S style and are looking to maximize their floral budget with a more streamlined planning process. This is for couples who don't need a large amount of florals or any styling or setup services- you can pick up individual floral items from our studio for your day, including bouquets, boutonnieres, corsages, flower crowns, wreaths, garlands, table arrangements, candles, cake flowers, and more.

Our À La Carte florals work for elopements, showers, parties, and intimate gatherings too!



À LA CARTE VS. FULL SERVICE

A La Carte

Minimum Spend: \$1,000

Average Investment: \$1,500-6,000

Ideal for:

Elopements

Small weddings

Intimate events

Single Page Mood Board

Designer's choice with seasonal
blooms

Limited customization

Pickup or delivery

On-site installation in special
circumstances

Full Service

Minimum Spend: \$7,000

Average Investment: \$15,000

Ideal for:

Full-scale weddings and events

Fully customized florals, creative
direction included

In-depth consultations

Full team for on-site setup and
breakdown

Includes installations, rentals, and
coordination with planners



OUR PROCESS

1

{Inquiry Submitted}

Items Chosen, Discovery Call if desired

2

Booking & Retainer

3

Vision Questionnaire

to complete within 1 week of booking

4

Custom Mood Board

sent within 2 weeks of questionnaire

5

Clarity Call for Desired Adjustments

6

Finishing Touches Call

1 month before event

7

Final Payment

3 weeks before event

8

Pickup or Delivery on Event Day



HOW IT WORKS

1

Explore our A La Carte Collection below and select the items you need and their quantities. If needed, schedule a 15-minute complimentary Discovery Call to have us help you build your order and help choose the right items to fit your vision and budget.

2

Review the invoice and service agreement we send you, then make it official by signing the agreement and paying your retainer to save your date. Now, it's time to get to design your floral order together!

3

Once it's official and we are booked, we will send over our Vision Questionnaire for you to fill out. This will help us get on the same page to better understand the vision you have for your florals- color palettes, favorite flowers, etc.

4

It's our turn to craft you a one of a kind mood board that represents the vision shared with us. The mood board is what we use to choose the best seasonal blooms and guide the design to bring everything to life for you.

5

Receive your mood board, and if desired, schedule a 20-minute Clarity Call to discuss any adjustments. On this call, you can make change requests to your mood board and order. 2 mood board revisions are included.

6

Schedule your 20-minute Finishing Touches call to review the pick up or delivery and set up logistics, review your order, make any final changes before your final payment is due. This call is typically ~30 days before your event date.

OFFERINGS

Personals



GRAND BOUQUET \$325

Lush and full bouquet comprised of seasonal blooms and foliages, wrapped with coordinating ribbon in your pre-selected color palette. (This is our typical bridal bouquet size.)



CLASSIC BOUQUET \$265

Medium-sized bouquet of seasonal blooms and foliages, wrapped with coordinating ribbon in your pre-selected color palette.



PETITE BOUQUET \$125

Bouquet of seasonal blooms and foliages, wrapped with coordinating ribbon in your color palette. Perfect size for your bridesmaids.



BOUTONNIERE \$22

For the groom, groomsmen, and family, simple boutonnieres of artfully arranged floral elements, wrapped in coordinating ribbon.



WRIST CORSAGE/POSEY \$60

For the mothers or other honored ones, a wrist cuff corsage or a handheld posey bouquet of a few premium blooms.



HAIR COMB \$75

For the bride to tuck into her updo with or after the veil, designed on a clear comb.



FLOWER CROWN \$75

Sweet flower crown of blooms and greenery for flower girls to wear, tied with ribbon for an adjustable fit.



BASKET OF TOSS PETALS \$40

A basket of fresh petals for a flower girl to toss down the aisle (flower-filled baskets also available for venues that do not allow petals.)



STYLING BLOOMS \$25

Loose blooms and bits of greenery for your flatlay invitation and other photos.

*All Sketches from Lavenders Flowers

Ceremony



SIMPLE ARBOR/CROSS

\$450

Approximately 3 feet of floral clusters for you to attach to your arbor or cross backdrop. Installation is available on a case by case basis.



MODERATE ARBOR/CROSS

\$750

Approximately 6 feet of floral clusters for your ceremony arbor or cross. Installation is available on a case by case basis.



ABUNDANT ARBOR

\$1,250

Approximately 9 feet of floral clusters for your ceremony backdrop. Installation is available on a case by case basis.



URN ARRANGEMENT

\$425

Large urn arrangement designed in our signature organic style. This can be used for your ceremony at the altar, back of the aisle, or for a grand welcome or bar moment at your reception. Vessel is not included; available for rent.



TALL ARRANGEMENT

\$350

Designed taller than table centerpieces but not quite as lush as the urn, this arrangement makes the perfect accent for many spaces. Vessel is included for rent.



AISLE GARDEN

\$265

A versatile ground garden of florals and foliage, approx. 18" in width. This is perfect down your aisle, at the base of a welcome sign or seating chart, or surrounding the base of your sweetheart or cake table.



ACCENT BLOOMS

\$65

Small clusters of blooms and foliage tied with silk ribbon. These can be used to hang on aisle chairs or pews, on the corner of a menu board or welcome sign, or a bar cart.

Reception / Other



CLASSIC CENTERPIECE \$180

Our signature organic centerpiece composed of seasonal blooms and foliage. This is ideal for tables that seat 6-8. Vessel is included for rent or purchase.



GRAND ARRANGEMENT \$275

A larger version of our classic centerpiece, this is perfect for a table that seats 10-12, or on your guest book table or lounge space to make an impact. Vessel is included for rent or purchase.



PETITE ARRANGEMENT \$75

This is a small accent design that is fuller than a single bud vase, perfect for lounge spaces, bathrooms, or paired with other centerpieces down long tables.



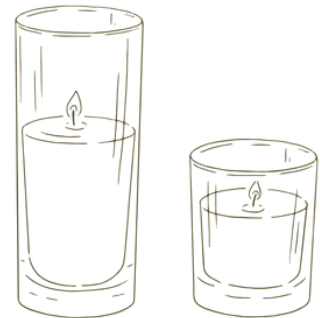
GREENERY \$85+

This seasonal, loose vining greenery can be used down long tables, around arches or doorways, around columns... the possibilities are endless.



BUD VASE TRIO \$75

Trio of vessels filled with several blooms & bits of foliage to serve as the perfect cocktail table accent, clustered to create a full centerpiece, or anywhere that needs a touch of florals.



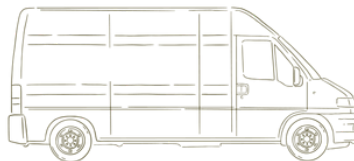
VOTIVE CANDLES \$50

Box of votive candles (both the glass holder and the wax candle). Several styles offered. Pricing starts at \$50 for a set of 24.



CAKE BLOOMS \$45

Blooms and bits of foliage for you or your baker to place to accent your wedding cake.



DELIVERY varies, based on mileage

If we are available for delivery, we will bring your florals to one location, packed and ready for you to install.



CLEANUP \$200+

If available on your date, we can add cleanup services for the end of your event.

ORDERING

Ready to create your order? Choose the floral pieces that best fit your celebration. Once you submit your order, we'll take it from there.

[BUILD MY FLORAL ORDER](#)



GET IN TOUCH

We can't wait to hear more about your event! Click the button below to email over your order form, or reach out with any questions you may have!

[EMAIL](#)



We're so thankful for the honor of being considered to help bring your vision to life!

